There's an App for That!

Connecting Caregivers with Resources and Support via a Public/Private Partnership







Introductions



THE BRAINS BEHIND SAVING YOURS.™





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There are only four kinds of people in the world – those who have been caregivers, those who are caregivers, those who will be caregivers and those who will need caregivers.

Rosalynn Carter

Agenda

- 1. The Ubiquitous Caregiving Challenge
- 2. The Public-Private Partnership
- 3. App Demo: CareZone, with Alzheimer's Resources
- 4. Reaching a Hard-to-Reach Audience
- 5. Results of the Partnership, to Date
- 6. Q&A







Who We Designed For

"When my mother was diagnosed, I went online and Googled 'Alzheimer's' and found a firehose of information."

- Unpaid, "accidental" family caregiver
- Sandwiched between caring for mom and daughters
- Balancing work, caregiving, and personal wellness
- Had little information on available resources
- Digitally literate and hungry for information



Three Key Caregiver Insights



"I never sought any information about how to care for my uncle."

Shanice

Caregivers don't know what they don't know.



"I got thrown into this role and feel like part of my life was taken away."

Helen

Caregivers experience a vortex of isolation.



"I'm in his emotional world, and it affects me. There's no turning it off."

Rebecca

Caregiving is all-consuming; it becomes a part of daily life.







The Alzheimer's Dementia Epidemic Continues to Grow



million Americans of ALL Ages
will have Alzheimer's dementia in 2017





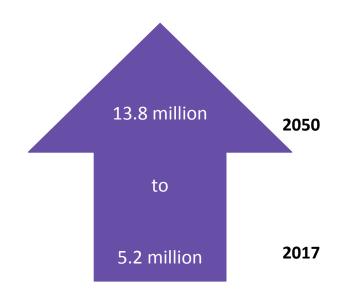


The Numbers Continue to Rise

By 2050, the number of people age 65 and older with Alzheimer's disease may nearly triple — to 13.8 million (up from 5.4 million).



(2016)









Caregivers

In the U.S., there are approximately 16 million caregivers for individuals living with Alzheimer's.



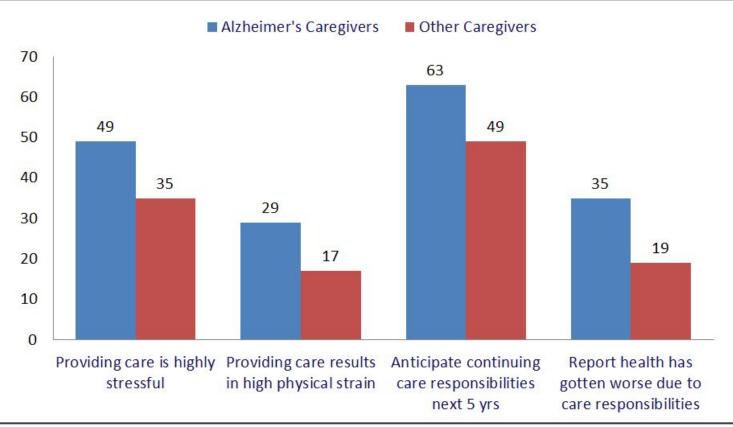








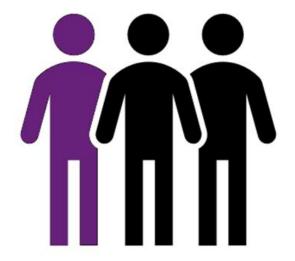
Burden on Alzheimer's Caregivers











One-third of caregivers for people with Alzheimer's or another dementia report that their health has gotten worse due to care responsibilities compared to 19 percent of caregivers without dementia







The Needs of People Living with Dementia...

...and their Caregivers

- Disease education
- Support
- Caregiving strategies
- Access to community resources
 - Assisted living programs
 - Skilled nursing homes
 - Day centers
 - Home health programs
 - Elder law attorneys







Example Resources from the Alzheimer's Association



24/7 Hour Helpline

alzheimer's 95 association



Trusted resource for public education



Resources and support for caregivers







Community Resource Finder

Find local resources







The Concept



Connect with a personal guide



Check-in and receive curated tips



Know where to look next





The Public-Private Partnership











THE BRAINS BEHIND SAVING YOURS."













Overlapping Missions

carezone.	To simplify the lives of those caring for themselves or loved ones—parents, spouses, grandparents, children.
alzheimer's (\) association° THE BRAINS BEHIND SAVING YOURS."	To eliminate Alzheimer's disease through the advancement of research; to provide and enhance care and support for all affected; and to reduce the risk of dementia through the promotion of brain health.
THE SCAN FOUNDATION.	To advance a coordinated and easily navigated system of high-quality services for older adults that preserve dignity and independence.

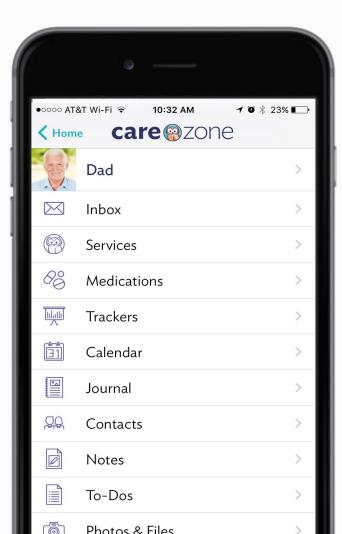






APP DEMO

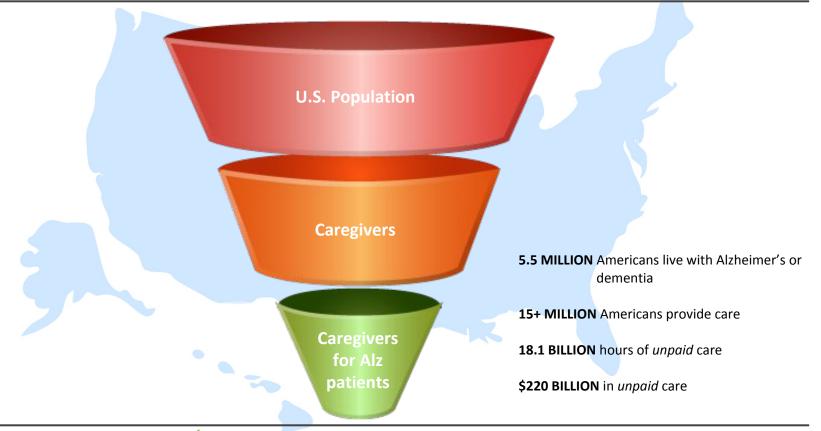






REACHING A HARD-TO-REACH AUDIENCE

An Audience That's Hard-To-Reach









How We Find Our Audiences

40% Organic/Partner Adoption



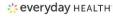


















60% Paid Marketing



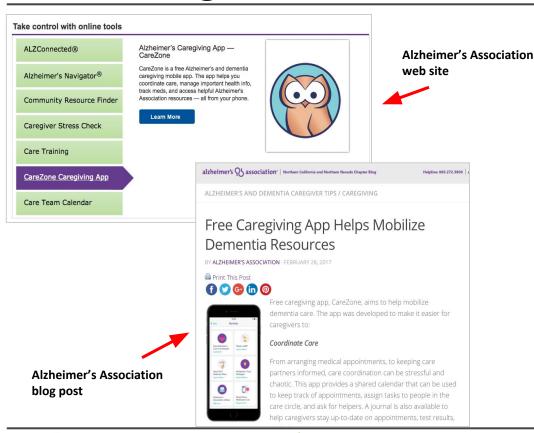








How Do Organic/Partner Channels Work?



Available Alzheimer's channels:

- Website
- Blog
- Email
- Newsletter
- Call center
- Social media posts
- Events
- Local chapters
- Webinars
- Forums

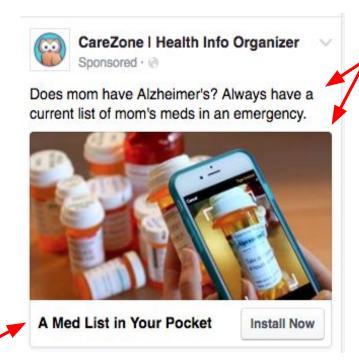






Paid Channels ... Not What You Think





Describe/illustrate situation

Highlight value to the audience







RESULTS OF THE PARTNERSHIP

"Engagement" is a Lasting, Trusting Relationship

High-engagement apps build deeper relationships with audiences — over time.

- ✓ People use the app ongoing.
- ✓ They use the app multiple times a month, week, and even day.
- ✓ They spend more time with the app.

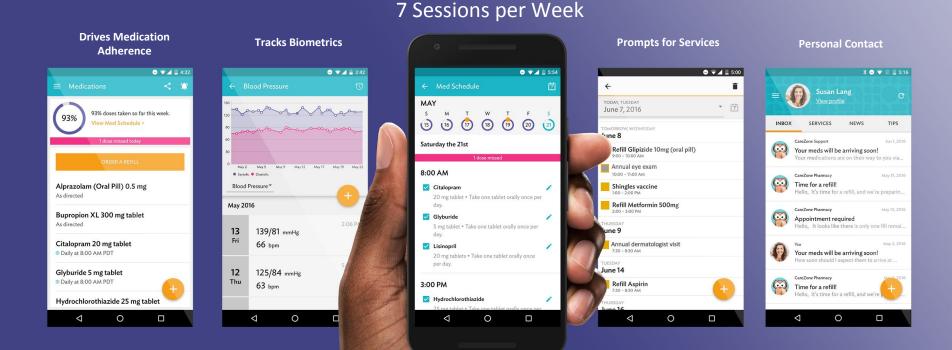
When engagement/retention is higher, the cost of communicating with the audience is lower.







Scanned Information Drives Ongoing Engagement



Who Are the Users and What Do They Do?



~15,000

Individuals and Families

60/40

Gender (F/M)

50+

Average Age of Caregiver

2-3/wk

of resources accessed by user 35-40/wk

of Calls to 24/7 Helpline

15/mo

of Items
Added

5+/wk

of Sessions

7

of Medications 24%

Phone is Only Internet Device

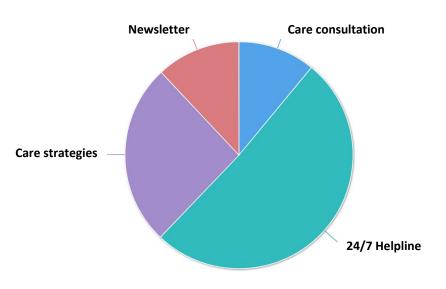




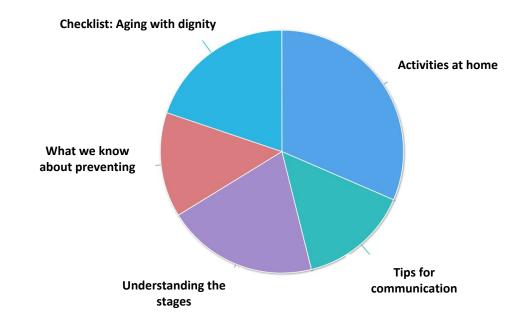


What Content is Important to Users?

Alzheimer's Assoc. services clicked



Educational materials clicked









And Most Importantly...



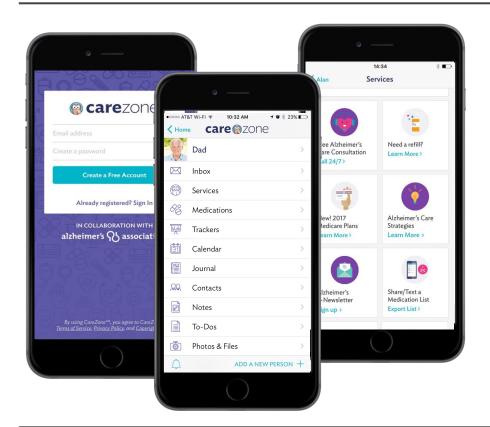
"CareZone has been a lifesaver and has saved me a great deal of time."

— Patrice, a caregiver for a loved one with Alzheimer's disease.





Get the CareZone Alzheimer's Experience



Text "ALZ" to 301-900-5050 to get the free CareZone app.







NEXT STEPS

Q&A

THANK YOU!